

# FOUNDERS BONUS POOL

At Jeunesse, Distributors are our foundation. We will always cherish this association and reward those Distributors through participation in the Founders Bonus Pool.

The Founders Bonus Pool is a program in which Distributors who buy Founders Packages (and meet several other requirements) share 2% of Jeunesse's CV from product sales. The Founders Bonus Pool is calculated quarterly and the bonus is paid according to the pro-rated shares that qualifying Distributors earn during the quarterly bonus period.

## How to participate

1. To take part in the Founders Bonus Pool, you must purchase a Founders Package or upgrade to a Founders Package of Jeunesse products for sale to your Customers (this is not applicable in India or Vietnam). Once you do this, you can participate in each quarter's Bonus Pool by also completing requirements 2 and 3.
2. You must remain active (at least 60 PV each month) in each month of the quarter and each month thereafter until the bonus is paid.
3. Participants in North America must have five Customers in the Jeunesse Preferred program with 60 PV each for every month in the quarter. Participants in other countries must have five personally sponsored Distributors on SmartDelivery (formerly AutoShip) with 60 PV (100 PV in India) each for every month in the quarter.

## How to earn shares

One share in the Bonus Pool is awarded for every 1,000 PGV you accumulate during the quarter, according to the rank table below. PGV is the CV from sales in your enroller tree and your PV.

- **Distributors-Sapphire Elite Executives** accumulate PGV from the first 3 levels of their enroller tree
- **Ruby Directors** accumulate PGV from the first 4 levels of their enroller tree
- **Emerald Directors** accumulate PGV from the first 5 levels of their enroller tree
- **Diamond Directors** accumulate PGV from the first 6 levels of their enroller tree
- **Double Diamond Directors** accumulate PGV from the first 7 levels of their enroller tree

## Things to know

- Once you meet all the requirements, participation starts during the next Bonus Pool quarter. You cannot participate in a Bonus Pool in the same quarter in which you qualify. You must qualify quarterly.
- For markets outside of North America:
  - New personally enrolled Distributors with a 60 PV order in the month of enrollment will count regardless of whether they are on SmartDelivery/Autoship (because their SmartDelivery registration is effective the following month). However, we will not count that person as one of your five in the first month if that new Distributor also enrolls another Distributor in that first month.
  - If your newly enrolled Distributor does not have a successful SmartDelivery/Autoship order in the second or third months of the quarter, they will not count as one of the required five Distributors for the month.
- For all markets:
  - The required five personally enrolled Distributors or Customers will not count if any of the following order data matches the information on your account: credit card information, shipping address or email address. The five must be real Distributors working their Jeunesse business, or real Customers.

